

## Summary of Market Engagement Feedback

Question	Response from Participants	Proposal in New Contract
Is a 7 year term attractive?	Majority Confirmed yes	Term will be 5 years plus a further 2 years optional extension
What cost indexation should we use	Majority confirmed BCIS	Maintain CPI as the index. NIHE's rent increases are indexed by CPI, therefore any shortfall would have to be funded by NIHE. A review is due to commence this year.
What Cost should be paid for survey on completion	Majority confirmed £200 per property	Provide a payment of £100 per dwelling. This will not be an advance payment, needing to be removed from final invoice, it will be paid on completion of the survey.
What barriers could be removed to increase delivery	Response was varied however a number stated remove asbestos and scaffolding as deemed to be included.	Schedule of Rates have asbestos and scaffolding deemed to be included and it would not be possible to remove.
Is 13 Lots too many	Majority stated it was just right	Tender will be advertised with 13

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		lots to align with Area offices
Should contracts be awarded on maximum Lots or max % of stock	Majority stated max % of stock	On review maximum stock is not transparent enough for bidders to understand the award sequence at evaluation, the permutations would be too numerous.
What should the restriction of Lots	Majority stated 20% or 2 Lots per contractor	Lot strategy will be detailed in tender documents.
Should South Lots be amalgamated to maximise economies of scale	Majority stated No	South Lots will not be amalgamated
Suggestions	Majority stated there should be a Quality assessment that is greater than Price	Award Percentage will be 70% Price 30% Quality. The works are repetitive non-complex in nature, it is deemed that this ratio will deliver best value for money for NIHE.

Please note final strategy will be subject to change prior to advertising.